

ATTENTION GETTING OPENING

Vanilla Spa GNO T1

SAY: *“Relax and close your eyes—you are in for a very special evening. Does this scent bring back familiar childhood memories? You are soaking in Vanilla Bath & Shower Gel.”*

- The vanilla bean is a product of the native Mexican Orchid. Native Americans have always revered vanilla.
- Vanilla’s warm, luxurious scent will relax both the mind and body. It is also known as an aphrodisiac.
- Vanilla is the second most expensive spice in the world.

“I am so pleased to bring you the Vanilla Spa Experience tonight. We’ll be cleansing, polishing and protecting our skin with one of the world’s most widely used and loved spices. Let’s talk about our first step—cleanse.”

SKIN CARE STEP #1: CLEANSE

Vanilla Spa GNO T2

CLEANSE BODY- SHOWER OR BATHE WITH A BODY WASH

- Product: **Vanilla Bath and Shower Gel**

Add Bath and Shower Gel to water when filling tubs.

- This is a soap-free body gel.
- Contains a coconut-derived cleansing agent to gently cleanse the skin, leaving it soft and smooth.
- Marshmallow root extract helps moisturize the skin.
- Lather up in the shower using our Body Buffer—or add to running water for a luxurious bath.

SKIN CARE STEP #2: POLISH

Vanilla Spa GNO T3

TWO WAYS TO POLISH SKIN: EXFOLIATE (removes dead cells)
MASK (deep cleansing)

- Product: **Shea Body Scrub or Nut Body Scrub**
- 1. Pass out pods with Shea Body Scrub.
- 2. Explain how Scrub can be massaged over feet or all over the body with Bath Gloves to enhance the exfoliation process.
- 3. Apply to one foot and then the other.
 - Community Traded shea butter from Ghana softens the skin while the salt granules slough away dead skin.
- 4. Rinse each foot.
- 5. Explain use in shower all over the body and rinse while in the shower.
- 6. Dry both feet with washcloth.

SKIN CARE STEP #2: POLISH (cont.)

Vanilla Spa GNO T4

- Product: Can use any mask or mud if desired
- 1. Pass out pods with mud or mask.
- 2. Explain how mud is a mask and it draws impurities out of the skin.
- 3. Apply to one foot and then the other.
- 4. Leave on skin for 10-15 minutes.
- 5. Rinse mud off the skin in tub.

SKIN CARE STEP #3: PROTECT

Vanilla Spa GNO T5

We protect our skin by adding moisture. Treat your skin to this rich moisturizing cream.

- Product: **Vanilla Body Lotion**
 1. Pass out pods with Vanilla Body Lotion.
 2. Work into each foot for absorption
 - An all-over body cream.
 - Vitamin E softens and conditions.
 - Grapeseed oil promotes healthy-looking skin.

SKIN CARE Other Vanilla Products

Vanilla Spa GNO T6

- Product: **Vanilla Body Spray**
 - Pass around Body Spray. Guests can spritz a little on their legs.
- Product: **Vanilla Bubble Bath**
 - Surround yourself with bubbles and luxurious softness. Great for use in spa tubs—no oil residue or rings are left.
- Product: **Vanilla Perfume Oil**
 - Use this alcohol-free fragrance on pulse points for long-lasting fragrance.
- Product: **Vanilla Eau De Toilette Spray**
 - EDT is lighter and less concentrated than perfume oil.

- **Reinforce product grouping.**
 - Layering scents is the key to long-lasting fragrance. By using bath products and body lotions with the same fragrance, a more durable, longer-lasting scent is built up on your skin.
 - Enhance the power of the aroma by first using Bath and Shower Gel or Bubble Bath, moisturize with Vanilla Body Lotion, lightly spray your body with Vanilla Body Spray and finish with a spritz of Eau de Toilette or a dab of Perfume Oil.